

## Message Text

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PAGE 01 PARIS 25298 111624Z

ACTION EB-08

INFO OCT-01 EUR-12 EA-10 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 TRSE-00

STR-07 OMB-01 PM-05 NSC-05 SP-02 SS-15 /081 W

-----049273 111718Z /46

P R 111625Z AUG 78

FM AMEMBASSY PARIS

TO SECSTATE WASHDC PRIORITY 6056

INFO AMEMBASSY TAIPEI PRIORITY

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY ROME

AMEMBASSY TOKYO

AMCONSUL HONG KONG

C O N F I D E N T I A L PARIS 25298

E. O. 11652: GDS

TAGS: EAIR, ETRD, TW

SUBJECT: ALLEGED AIRBUS INDUSTRIE SALES TACTIC

REF: A)STATE 202592 (NOTAL), B)TAIPEI 4826(NOTAL),  
C)PARIS 23849 (NOTAL)

1. EMBASSY CONTACTED MS. CLAUDE LAFONTAINE IN CHARGE OF CIVAIR MATTERS AT THE FOREIGN OFFICE WHO EMPHATICALLY DENIED THAT THE AIRBUS SALE WAS TIED TO AN ALLEGED LANDING RIGHT AGREEMENT WITH TAIPEI. SHE ADDED THAT THE AIRBUS SALE WAS STRICTLY BASED ON THE AIRCRAFT'S OWN TECHNICAL AND COMMERCIAL MERITS.

2. AS FOR LANDING RIGHTS IN FRANCE FOR CHINA AIR LINES, CLAUDE LAFONTAINE STATED THE GOF IS ADAMANTLY OPPOSED TO SUCH AN AGREEMENT ECHOING WHAT DE SEDOUY TOLD US AS REPORTED IN REF. C). THIS HAS ALREADY BEEN CONSIDERED  
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AT THE HIGHEST LEVELS OF THE GOF, ACCORDING TO HER, AS A RESULT OF INQUIRIES FROM THE FRENCH CONSULATE IN HONG KONG AND THE FRENCH EMBASSY IN WASHINGTON.

3. COMMENT: IT IS POSSIBLE CHINA AIRLINES MAY HAVE ASSUMED THAT THE PURCHASE OF AIRBUSES WOULD OPEN THE DOORS TO LANDING RIGHTS IN FRANCE, OR THAT AIRBUS

INDUSTRIES RAISED THE POSSIBILITY WITHOUT CLEARING IT  
IN PARIS, SINCE FRENCH GOVERNMENT OPPOSITION APPEARS  
TO BE NOT ONLY ADAMANT, BUT CREDIBLE TO US.  
HARTMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978PARIS25298  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780329-0092  
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**Litigation History:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Subject:** ALLEGED AIRBUS INDUSTRIE SALES TACTIC  
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**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014